



Alpine Business
C E N T E R
CONFERENCE AND EVENT

The Alpine Palace Business Centre
Reiterkogelweg 169 | 5754 Saalbach-Hinterglemm Austria | Tel: +43 6541 6346-606
events@wolf-hotels.at | www.alpine-palace.com

TAKING CONFERENCES TO NEW DIMENSIONS

Located in the heart of Hinterglemm in the breathtaking Salzburg countryside, the Business Centre in the Alpine Palace New Balance Luxury Resort is the perfect location for holding exclusive conferences, seminars, product presentations and incentives in the highest level of comfort.

The worlds of communication, leisure and comfort combine in stylish elegance in our five conference rooms. The sensory appeal of sophisticated materials and design, unusual colours, exquisite details and state of the art equipment form the perfect backdrop for rising to new challenges. We guarantee individual consultation and perfect organisation for your event, as well as flexible on-site handling, state of the art equipment, a first-class programme and an Event Manager on site.

The Wolf family and the Alpine Palace team

CONTENTS

What Makes us Stand Out	Page 4
Saalbach-Hinterglemm	Page 5
Conference Rooms	Page 7
Overview	Page 8
Room Plan	Page 9
Rooms and Seating	Page 10
Technical Equipment	Page 11
Business Specials	Page 14
Conference Catering	Page 15
All-In Business Package	Page 17
Accommodation	Page 18
Side Events Programme	Page 20
Incentives	Page 24
Excursions	Page 27
Tax Benefit	Page 28
Accessibility	Page 30
Conference Agreement	Page 31

WHAT MAKES US STAND OUT

PRIVATE WOLF'S HÜTTE

Experience unforgettable moments in our rustic and cosy private Wolf's Hütte, located in the heart of this popular skiing and hiking area.

HELICOPTER TRIPS

A unique way to reward your especially hard-working employees. Head of the house, Thomas Wolf, will personally take you up, up and away.

ART WORKSHOP WITH THE JUNIOR BOSS

The artist of the family offers woodworking workshops. Participants can carve their own prize for the poker tournament.

ALPINE PALACE POKER SCHOOL

We gladly introduce your group to the art of poker. We'll show you the ropes in a class of around 1 1/2 hours so you can go on to play a company tournament. You've already got the prizes.

ALPINE PALACE GOLF LOUNGE

Play the best courses in the world all in one place - our 3D golf simulator makes it possible.

IN-HOUSE SKI SCHOOL & HIRE

The Snow & Fun ski school with ski hire is the largest ski school in the county of Salzburg. Our ski hire facilities comprise of two large, modern shops with the newest products available for our customers.

ON-SITE

Event ManagerYour Event Manager is your personal contact to make sure your conference runs smoothly and successfully.

SAALBACH HINTERGLEMM

Saalbach Hinterglemm, also known as the ski circus or the valley of games, is a holiday mecca for nature-lovers, active sports fans, and explorers.

Modern cableways will bring you up to 2,100 metres above sea level, where you can take in the unforgettable panorama of the Pinzgauer Grasberge mountains in winter and summer. Explore the most beautiful routes along 400km of marked hiking trails and around 250km of well-signposted cycling and mountain bike trails. Enjoy the region's rustic character, local specialities, Alpine meadows and huts.

Then you can either tackle the two-kilometre freeride trail, or take a more leisurely route back down into the valley.

In winter, you can choose from 270km of perfectly groomed slopes for all skill levels. The 70 lifts make sure that waiting times are practically non-existent. 90% of the slopes are serviced by snow machines - to guarantee fun on the slopes! Join the circus and let the games begin!

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CONFERENCE ROOMS

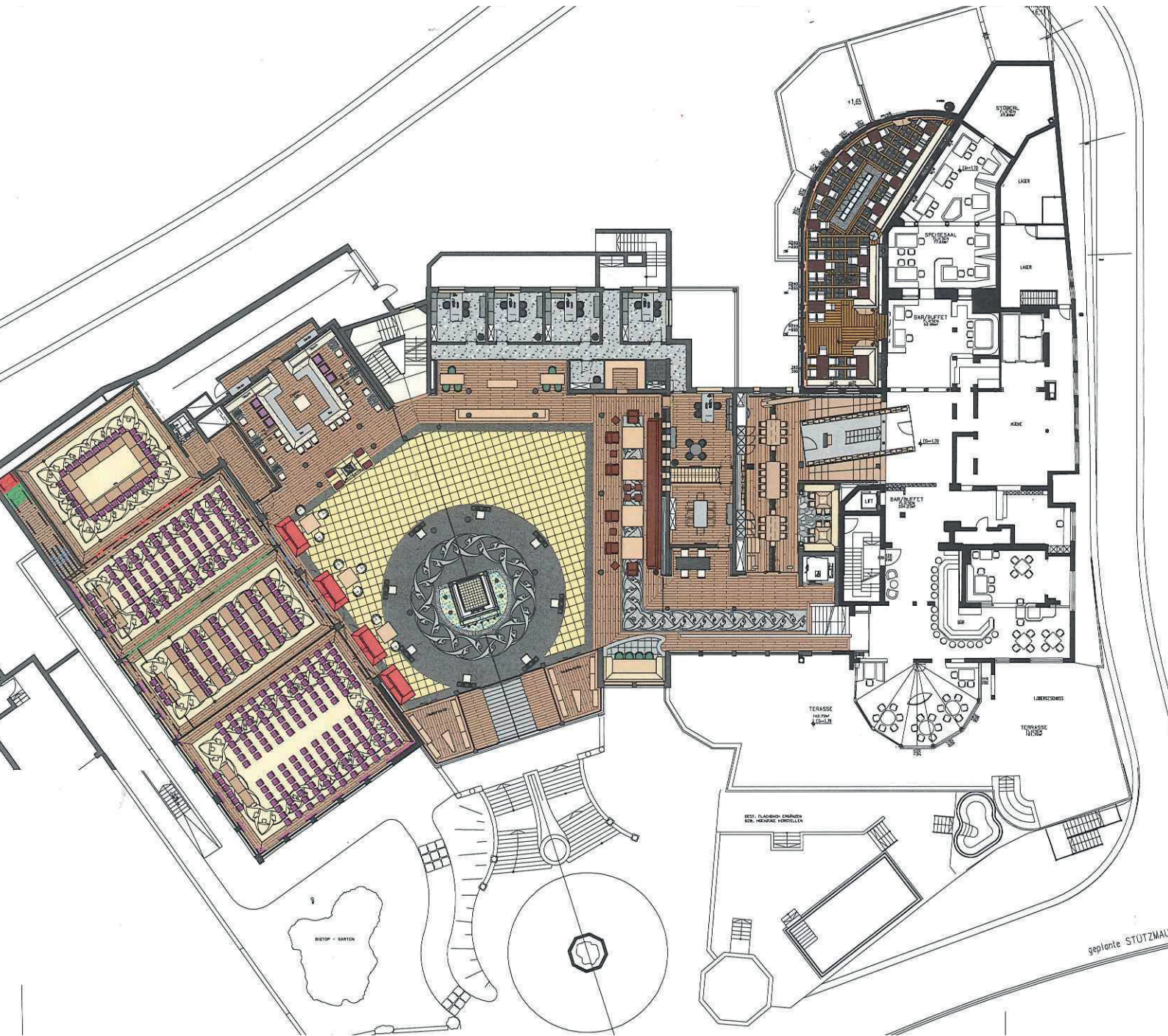
Our facilities will leave nothing to be desired. Simply choose the perfect setting for your event from our programme. We develop concepts for small groups right up to large events.

You will love the extravagant surroundings at the Alpine Palace. Sophisticated materials and design, exquisite details and unusual compositions define the hotel's atmosphere.

As well as our generous conference programme, you can enjoy the hotel's many facilities.

OVERVIEW

GROUND FLOOR 1:200



» ROOM PLAN

COMBINED MEETING ROOMS
SCHATTBERG, ZWÖLFERKOGEL, REITERKOGEL AND GAMSHAG

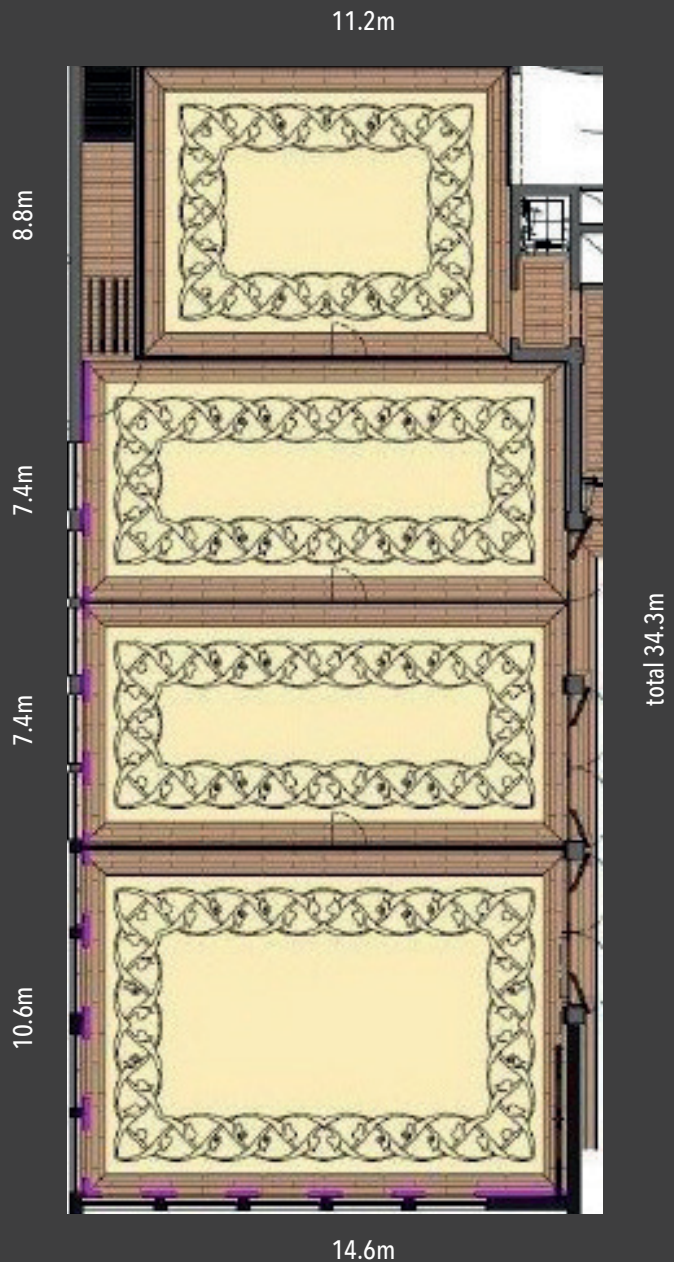
Size: 470m²

'SCHATTBERG' CONFERENCE ROOM
99m² - up to 90 seats

'ZWÖLFERKOGEL' CONFERENCE ROOM
108m² - up to 105 seats

'REITERKOGEL' CONFERENCE ROOM
108m² - up to 105 seats

'GAMSHAG' CONFERENCE ROOM
155m² - up to 160 seats



The Schattberg, Zwölferkogel, Reiterkogel and Gamshag conference rooms all include WiFi and ventilation, and can be combined individually.

» ROOMS

'SCHATTBERG' CONFERENCE ROOM, 99m²

Price per day €200

'ZWÖLFERKOGEL' CONFERENCE ROOM, 108m²

Price per day €250

'REITERKOGEL' CONFERENCE ROOM, 108m²

Price per day €250

'GAMSHAG' CONFERENCE ROOM, 155m²

Price per day €300

'HOCHALM' CONFERENCE ROOM, 30m²

Price per day €70

Room combinations: 470m²

The 'Schattberg', 'Zwölferkogel', 'Reiterkogel' and 'Gamshag' conference rooms can be combined to make one single room.

€800

MEETING SUITE, 120m²

Price per day on request

» SEATING OPTIONS

	SIZE	SEATS THEATRE	SEATS CLASSROOM	SEATS U-SHAPE/BLOCK	COCKTAIL
SCHATTBERG	99m ²	90	44	26/32	90
ZWÖLFERKOGEL	108m ²	105	52	42/48	100
REITERKOGEL	108m ²	105	52	42/48	100
GAMSHAG	155m ²	160	80	48/60	150
MEETING SUITE	120m ²			8	
HOCHALM	30m ²	10		8	

The Schattberg, Zwölferkogel, Reiterkogel and Gamshag conference rooms all include WiFi and ventilation, and can be combined individually.

» TECHNICAL EQUIPMENT

- Mobile stage
- Automatic screen
- Wireless microphone
- Flip chart
- Notice board
- Integrated speakers
- External speaker with microphone
- Sound reinforcement
- DVD player
- Colour TV
- Photocopier (surcharge)
- Telephone and ISDN connection
- WiFi
- High speed internet
- WiFi touch panel
- Facilitator's toolbox
- Paper and pen
- Flip chart pens
- Lectern
- Fax (surcharge)
- Microphone stand
- Projector cable with sound
- Long projector cable without sound
- Medium projector cable
- Short projector cable

» FACTS

OVERVIEW OF THE FACTS

- 470m² conference space across four rooms
- Possibility to work and hold presentations simultaneously over 4 conference rooms
- Exclusive meeting suite for private talks around the fireplace
- Generous foyer and exhibition space (suitable for car presentations)
- Group rooms
- Max. number of chairs 460
- Company-specific branding of the conference rooms, menus etc.
- Rooms have natural light and can be completely darkened
- You can also bring your own banners and flags

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» BUSINESS SPECIALS

PACKAGES FROM 20 PEOPLE

BASIC PACKAGE

- Room rental for conference room
- Standard technology
- Mineral water during the seminar
- 2 breaks with coffee/tea, mineral water, fruit and either pastries or various filled rolls

Price per person and day €33

ECONOMY PACKAGE

- Room rental for conference room
- Standard technology
- Mineral water during the seminar
- 2 breaks with coffee/tea, mineral water, fruit and either pastries or various filled rolls
- Light lunch buffet

Price per person and day €53

ALPINE PALACE EXTRAS

Drinks	
Flux soft drinks	€3.60
Rauch drinks	€3.30
Coca Cola	€3.60
Actimel	€1.20
Red Bull	€4.80
Alcohol-free beer	€3.80
Prosecco	€6.00 per glass

Food:	
Energy bar	€2.00
Canapés	€2.80
Filled bread rolls	€3.00
Pastry	€2.00
Homemade cake	€3.00
Yoghurt	€2.50
Vegetable sticks with dip	€4.00 per person
Finger food	price on request
Evening meal	price on request

CONFERENCE CATERING

LIGHT MEALS

Pinzgau menu from 10 people

Homemade farmer's bread with

- minced lard
- crackling fat
- liver spread
- Veal rissole
with potato and lamb's lettuce salad
- Lentil stew with smoked meat and vegetables
- Warm apple cake

€17.00

'Sausage Baron' menu from 10 people

- Selection of Frankfurter, Debreziner, Frische and Munich sausages with various mustards and fresh horseradish
- Hot liver meatloaf with pickled vegetables
- Farmer's bread, pretzels and Vinschgau rolls

€15.00

Healthy 'Veggie' menu from 10 people

- Wholegrain bread with
- Cream cheese spreads and radishes
- Herb quark and cress
- Curried egg spread with pineapple
- Raw vegetable sticks with 3 dips

€8.00

Healthy menu from 10 people

- Wholegrain bread with
- Cream cheese spreads and radishes
- Herb quark with cress and egg
- Curry spread with pineapple

- Raw vegetable sticks with 3 dips
- Cheese sticks with grapes and chutneys
- Sweet peppers stuffed with sheep's cheese
- Cherry tomatoes with mozzarella and basil
- Fresh seasonal fruit
- Original Bircher-Benner muesli

€14.00

Wellness menu from 20 people

First

Wasabi nuts, tortilla chips, caper berries, olives, baguette with sea salt and olive oil

Cold

- Wheat wraps with tuna and avocado
- Prosciutto, mozzarella and tomato
- Ham with asparagus tips
- Honey melon with serrano ham
- Bruschetta with tomatoes

Warm

- Quiche lorraine with chive sauce
- Satay chicken skewers with coriander and chilli dip
- Polenta with caramelised sheep's cheese
- Baked tempura vegetables with sweet chilli dip

€24.50

BUFFETS

'Bergfex' Cocktail Buffet from 30 people

Cold bites

- Farmer's bread with roast beef and honey-mustard pickles
- Wholegrain bread with Pinzgau ham and horseradish
- Smoked wild brook trout on toast with apple and dill mustard
- Vinschgau rolls with brie and fig chutney
- Homemade nut bread with pumpkin seed spread

Warm Snacks

- Baked veal meatballs with chive sauce
- Mini cordon bleu on a warm potato and lamb's lettuce salad
- Turkey schnitzel rolls with onion sauce
- Pinzgau dumplings with sauerkraut

Dessert

- Apricot strudel
- Plum dumplings
- Austrian fried dough bites with cinnamon sugar and applesauce €36.00

'Gusto' Cocktail Buffet from 30 people

Cold bites

- Bresaola roles with rocket
- Salmon tartare on buckwheat blinis
- Serrano ham with melon
- Smoked duck breast with Waldorf salad on wholemeal toast
- Cherry tomatoes with mini mozzarella and pesto

Warm Snacks

- Baked mushrooms with tartare sauce
- Chicken wings with barbecue sauce
- Prawns baked in tempura batter with chilli dip
- Veal saltimbocca with polenta

Desserts

- Crème caramel
- Triple chocolate mousse
- Baked quark cake €36.00

'All Salzburg' Cocktail Buffet From 20 people

Cold Finger Food

- Home-pickled Alpine salmon sandwiches
- Roast pork sandwiches
- Pretzel sticks filled with venison ham
- Goat's cheese and ham on wholegrain bread

Sausage Stand

- Frankfurter, Debreziner, Frische,
- Original Munich sausages with sweet and spicy mustard and a selection of breads

Dessert

- Baked apple
- Curd dumplings with stewed fruit
- Apricot cake €32.00

BUSINESS PACKAGE

ALL IN

- Overnight stay, including half board, in a Deluxe Double Room
- Light lunch
- 5-course evening meal
- Free use of the New Balance Alpine Spa & Fitness facilities with Technogym equipment
- Room rental for conference room
- Standard technology
- Mineral water during the seminar
- 2 breaks with coffee/tea, mineral water, fruit and either pastries or various filled rolls
- Attractive summer offers with the Joker Card (End of May until end of October)

Summer: from €183.00

Winter: from €258.00 (not in high season)

Single room surcharge €50.00

Price per person and day

ACCOMMO DATION

REJUVENATING REST

Discover the allure of individual accommodation at the Alpine Palace. Stylish hospitality and comfort of the highest level will give you plenty of energy and drive for your conference or event.

You can stay in the great value 3-star guest house Haus Wolf, or treat yourself to a stay in the comfortable 5-star hotel.

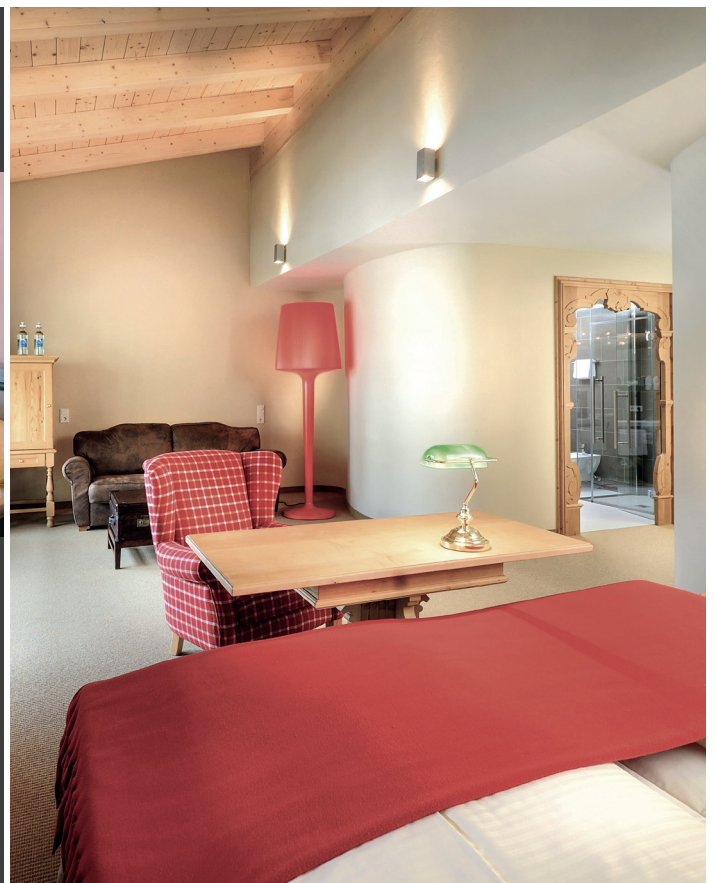
The guest house is connected to the Hotel Alpine Palace complex, so you have free access to all facilities and will be in the same building. There's nothing in the way of your relaxing conference getaway.



Accommodation Example
Deluxe Double Room - South



Accommodation Example
Traditional Double Room
in the old building - Haus Wolf



Accommodation Example 
Deluxe Double Room



OUR PROGRAMME

SIDE EVENTS

Side events can make or break the long-term success of your event. Whether you opt for an action-packed adventure or a relaxed social gathering, personal contact and shared experiences play a major role. That's why we pay close attention to the variety of activities both during and after a busy day of work. This could be a culinary highlight, a sporty outdoor event, seeing the evening out in the wellness area, or taking part in Flo's art workshop. The decision won't be an easy one...



WELLNESS

SIDE EVENTS

The 2,000m² wellness area is split across several relaxation areas, an indoor swimming pool, outdoor saltwater pool, nine saunas, infrared cabins, rock shower with ice fountain, and a fitness room with Technogym machines.

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INCENTIVES

SAALBACH HINTERGLEMM

Team dynamics - nothing bonds a team together like the experience of togetherness. And the trust that develops within a group as they overcome challenges will endure in the long term.

When it comes to incentives, the possibilities are seemingly endless at the Alpine Palace New Balance Luxury Resort.

Individuality is our motto. We are happy to create a tailor-made concept for your needs on request. Please contact our Events department directly:

Tel: +43 6541 6346-606

email: events@wolf-hotels.at





» OFFER

EXCERPT FROM OUR EXTENSIVE PROGRAMME

- Helicopter trips
- Outdoor tours with experienced guides
- Nature appreciation at Wolf's Hütte
- High ropes course
- Fun & action on the slopes with our ski instructors
- In-house ski school & hire Snow & Fun
- Varied sports and activities programme
- Exclusive wine tastings
- Gourmet culinary trip
- You can find more suggestions for activities in our programme folder for winter & summer, or just get in touch.



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EXCURSIONS

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SIGHTS & EXCURSIONS

- Zell am See-Kaprun with Salzburg's only glacial skiing area
- Experience nature in the Hohe Tauern National Park (National Park Centre, Krimmler waterfalls, Worlds of Water, ravines and canyons, and much more)
- Großglockner High Alpine Road
- Tauern power station and the Kaprun reservoirs
- Panning for gold in Rauris
- Eisriesenwelt - the world's largest ice cave
- The city of Salzburg (city tours such as Mozart's birthplace etc., culture)
- Salzkammergut
- Großgmain open-air museum
- Hallein salt mine
- Innsbruck - the capital of Tyrol
- Swarovski Crystal Worlds
- Leogang museum of mining and show mine
- Ferleiten wildlife park
- Mittersill Nature Park
- Kaprun car museum
- Saalfelden summer tobogganing run
- Sigmund-Thun-Klamm gorge in Kaprun
- Seisenbergklamm ravine in Weißbach
- Vorderkaserklamm ravine and Lamprechtshöhle St Martin cave
- Liechtensteinklamm St Johann gorge
- Kitzlochklamm gorge in Taxenbach
- Hohenwerfen Adventure Castle
- Nexus Art Centre

TAX BENEFIT

IN AUSTRIA

TAX DEDUCTION FOR FOREIGN COMPANIES

Even foreign companies that do not have their headquarters nor any permanent business premises or sales in Austria can reclaim input tax from Austria. The tax office responsible for this is as follows: Finanzamt Graz-Stadt, Referat für ausländische Unternehmen, Conrad-von-Hötzendorf-Straße 14-18, A-8010 Graz, Tel: +43/(0)316/881, Fax: +43/(0)316/810408

TAX DEDUCTION

EXCERPT FROM LEGAL TEXT

Refund Period:

§2 The refund period is a period of at least three months but no longer than one calendar year, at the entrepreneur's discretion. The refund period can span less than three months if this relates to the remaining time in the calendar year. The application for this period could also include deductible input tax amounts from previous refund periods in the relevant calendar year.

Procedure:

§3 (1) The entrepreneur must apply for the refund at the Graz-Stadt Finanzamt Tax Office using the official form. The application must be provided

within six months of the end of the calendar year in which the refund claim arose. The refund application must be submitted with the original invoices and receipts concerning the paid import sales tax. The amount to be refunded must be at least €360. This does not apply if the refund period is a calendar year or the last period of a calendar year. In this case, the amount to be refunded must be at least €36.

ACCESSIBILITY

By Car

Arriving from Germany

(Please note: this route does NOT require a vignette/toll)

Take the Munich - Salzburg motorway (A8) to the Siegsdorf exit; towards Inzell, Lofer junction, pass Steinpaß, Lofer, Saalfelden; towards Zell am See, take the Maishofen exit and travel another 14km to Saalbach-Hinterglemm

Arriving from the East of Austria, Poland, the Czech Republic, Slovakia and Hungary:

Take the A1 from Vienna to Salzburg; take the Wals exit (small D-corner); towards and past Lofer; continue past Bad Reichenhall (D), Lofer, Saalfelden, towards Zell am See; Maishofen; Saalbach-Hinterglemm

or

via the county of Salzburg

Take the A1 from Vienna to Knoten Salzburg, then take the A10 towards Villach; Knoten Bischofshofen, onto the Pinzgau road B311 towards Zell am See; Maishofen; Saalbach-Hinterglemm

Arriving from Italy, Slovenia, Croatia (Villach):

Take the A10 from Villach to Salzburg (A10); Knoten Bischofshofen; Pinzgau road B311 towards Zell am See; Maishofen; Saalbach-Hinterglemm

or

Take the A10 from Villach to Salzburg (A10); towards Spittal, next exit to the Mallnitz-Böckstein car shuttle; continue on the Pinzgau road B311 towards Zell am See; Maishofen; Saalbach-Hinterglemm

Arriving from Italy (Brenner):

Take the Brenner motorway (A13) towards Innsbruck; take the Innsbruck Ost exit and continue on the Inntal motorway (A12) towards Wörgl; take the Wörgl West exit and continue on the 312 road towards Saalfelden; Maishofen; Saalbach-Hinterglemm

By Plane

Just let us know your arrival date, flight number and arrival time, and we can organise an airport shuttle to Saalbach-Hinterglemm for you. Our nearest airports:

Salzburg Airport: 90km

Innsbruck Airport: 135km

Munich Airport: 170km

Daily holiday bus shuttle service

Salzburg Airport - Hinterglemm

Hinterglemm - Salzburg Airport

Simply book on

www.holiday-shuttle.at

Make use of our minibus shuttle service

Pricing information and reservations via

events@wolf-hotels.at

or +43 (0) 65 41 / 6346-606

Arriving by Helicopter

If you're really in a rush!

The head of the house, Thomas Wolf, is an experienced professional pilot and can pick you up in the helicopter. Transfer service to and from Salzburg, Innsbruck and Munich airports.

CONFERENCE AGREEMENT

CLIENT

Company _____

Street and Number _____

Postal Code/City or Town _____

Country _____

Contact Person _____

Telephone: _____

Fax: _____

CONFERENCE

FROM _____

UNTIL _____

NUMBER OF PEOPLE _____

NUMBER OF ROOMS:

Double Room _____

Single Room _____

Full Board

Half Board

Accommodation/Breakfast

MEAL REQUESTS

BREAKS

SEMINAR DRINKS

SEATING FORMAT

REQUIRED TECHNICAL EQUIPMENT

OTHER REQUESTS

DATE _____

STAMP/SIGNATURE _____